

User Training Guide

Your Premier Project & Procurement Platform

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What is C4?

C4 is a Project and Procurement Software built exclusively for brokers. Our real time pricing engine keeps you informed on market rates and our extensive carrier base gives you, insight on what lanes carriers are running in and out of your network.

Settings Menu

To adjust your profile settings, review your open tasks, update your DNU carrier list, upload your data, or <u>access our Help Center</u>, refer to the Settings menu.

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Account		e Number)	Q	Email: bmorrill+bcb@cargochief.	com
Profile		e Number)	± (Extension	23
Tasks		Page hboard	Ŧ		
Excluded Carriers	Traile Van	r Types	-	Pickup Date Tomorrow	*
Bulk Tools	Orig —	in Deadhead +	-	Destination Deadhead	+
Data 🕨	Mini	mum Truck Count		Minimum Frequency	
Help Center	-	city Search Tab			
Logout	4	-2			• •
				Close	Update



Bulk Tools and Data

Locate and upload all data templates and perform RFP functionality in this section. Click on each item to learn more!





Master Search

C4's master search bar allows you to quickly find a carrier using their phone number, email address, business name, MC#, or DOT#

C4 🔶 Projects Capacity	Network Customers Scorecards	Loads Demo	Account	Q (407) 574-4800	Pethany :
	Start typing to search carriers and p Search by name, email, phone, orig	ojects n, or destination; Search by mc either mc-12345 or mc:12345, Sea	nch by by dot with either dot-12345 or dot.12345	×	
	Origin * Alan Columbus → 0	NI MC: 648295 / DOT: 2456325 HQ AURORA Onboards Camer Kinstina Barbett dispatch@muzomtrans.com (407) 57 Add Notes 2 Tasks Imm	ta 👻		
	Carriers	Lanes	Hot Lanes		
	605636	417993	Origin Destination Equip AMBRIDGE,PA NEWARK,NJ H ORLANDO,FL CONOWINGO,MD H FUQUAY VARINA,NC SHREVEPORT,LA F LAONA,WI HEMPSTEAD,NY H WATERFORD,NY SOMERSET,PA V	Searches 40 44 35 35 33	
	1397 in Network		Score Your Loads		
	Import Projects Import Loads	Run RFP			Q

Helpful Tip:

Fraudulent activity is rampant in our industry, when a carrier calls in on a shipment, search their phone number or email address to see if they are associated with the MC#/DOT# they give you!

C4 Support

Need to reach out to our support team? Use the chat box in the app to ask questions about anything and everything. We are all former brokers so if you have a question on how to source different types of freight or how to perform a certain function in C4, we are here to help.

You can also reach support at support@cargochief.com





Help Center

The Help Center is a great resource for guided training on all functionality in the platform. If you have a question, chances are someone else has had it too! Search keywords in the Help Center to find related articles and expand your understanding of certain features in the platform.



CLICK HERE to check out our Help Center



Capacity

Running a capacity search is the best way to get pricing and capacity matches on a lane.



4 Arojects Capacity Netwo	ork Customers Scored	ards Loads	Demo Acco	unt	٩	Search for carriers and projects	🔮 Bethar
rrigin * Destina Columbus, OH, 43215 → Chica	ion * Trai go, IL, 60604 Vai	ler types * 1	Pickup date Tomorrow	Advanced Options 🗸	Current Rates Fuel/Gai: 55.03 Trip Miles: All In: \$992	314 Recent Transa 09/12/2022	Price \$1,050
olumbus → Chicago (V) Milwaukee → Fic Best Match: Frequency	Carrier HQ	→ Beaverton (V) Los All Carriers	Angeles → Philadelphia (V) All Capacity	Buhl → New Ulm (R) Get Options	All In: (\$908 - \$1,076) Per Mile: \$3.1 (\$2.89 - \$		\$1,050 \$1,000 \$900 \$900
in Deadhead — — — — — — — — — — — — — — — — — — —	estination Deadhead	- Minimum Tr	uck Count Minimum F	Frequency 0 Matching Carriers 177	Is the rate accurate? O Spot On O	No View Deta Projects (403)	<u>ls</u>
BLACK DOG EXPRESS INC ☆ Onboard Carrier Lane: Columbus, OH → Chicago, IL(V) 層 HQ: CHICAGO, IL	MC: 865684 / DOT: 1325542 Trucks: 3 DH-O: 0 miles DH-D: 0 miles	Assign Rep Teams: No Frequency: Daily Last Contact: 10/18/2019	Hazmat: No Most Recent Rate: N/A	100 2 Notes 🖵 8 Lanes 🗛 3 Projects 🖨	Type to filter Chicago, IL → Indianapolis, IN (F) ₽	_ [NEW PROJECT
MATRIX LOGISTICS INC <u>Onboard Carrier</u> Lane: Columbus, OH -> Chicago, IL(V) I	MC: 108527 / DOT: 3157032 Trucks: 60 DH-O: 0 miles	CJ Sargent Teams: No	Hazmat: No Most Recent Rate: N/A	100 No Notes 20 Lanes	volume: 35/Month Indianapolis, IN → Chicago, IL (V) ₽		Carriers: 7
HQ: SCHAUMBURG, IL NICE GUYS LLC Onboard Carrier	DH-D: 0 miles MC: 1003510 / DOT: 3212502	Last Contact: N/A		No Projects	volume: 22/Month Pasadena, TX -> Fort Smith, AR (V) @ volume: 0/Month		Carriers: (8) Customer: us stee Carriers: (7)
Lane: Columbus, OH -> Chicago, IL(V) 🔎 HQ: BURR RIDGE, IL	Trucks: 24 DH-O: 0 miles DH-D: 0 miles	Teams: No Frequency: Daily Last Contact: N/A	Hazmat: No Most Recent Rate: N/A	No Notes 76 Lanes A No Projects	Ontario, CA -> Tolleson, AZ (V) 🖓 volume: 30/Month		Customer: N// Carriers: (7
TYREL ENTERPRISES LLC <u>Onboard Carrier</u> Lane: Columbus, OH -> Chicago, IL(V) ₪ HQ: PICKERINGTON, OH	MC: 61686 / DOT: 3072019 Trucks: 6 DH-O: 0 miles DH-D: 0 miles	Assign Rep Teams: Yes Frequency: Daily Last Contact: N/A	Hazmat: No Most Recent Rate: N/A	100 1 Note 🕞 11 Lanes A No Projects	Baytown, TX -> Mansfield, LA (F) ₽ volume: 60/Month		Customer: N/A



Why do carriers match on a lane?

We associate lanes to carriers multiple ways:

- 1. Our internal **Carrier Recruiting Team** updates carrier profiles by preferences captured from each carrier directly. They add key lanes, equipment types, and desired lanes they would like to run
- 2. Data collection from the FMSCA and MyCarrierPackets to monitor authority status, domicile location, driver, and truck count
- 3. As carriers are booked on loads, we collect the transaction information, and map the lane to the carrier profile

Click on the carrier card to expand contact info and reveal additional information about the carrier.



Use filters to modify search results

Best Match:	Frequency	Carrier HQ	✓ All Carriers	- All Capacity		Get Options
Origin Deadhead	+ Desti	nation Deadhead	+	Minimum Truck Count	Minim	num Frequency

Helpful Tips:

- Decreasing/Increasing the deadhead mileage will expand and retract the number of carriers listed respectfully.
- 2. Citing a higher **Minimum Truck Count** will be helpful to find carriers with more assets and equipment available to you. This would be a good strategy for sourcing loads with a **drop trailer, expedited shipment, lanes with higher volumes**, etc.
- Carrier HQ: When this is set to "Headhaul", carriers domiciled at the origin location of your search will appear.
- 4. Carrier HQ: When this is set to **"Backhaul",** carriers domiciled at the destination location of your search will appear.
- 5. The **Best Match Score** factors how long a carrier has had their authority, how closely the lane in their profile matches the lane searched, and how recent the carrier has been updated in the system.



Best Match:	Frequency	Backhaul 👻 🗙	All Cerriers +	Al Capacity 👻	Get Options
Origin Deadhead	•	nation Deadhead	-• + Minimum Tn	uck Count 0 Minimum Fre	quency 0 Matching Carriers 63
ROUTE 76 LLC Lane: Los Angeles, CA -> Chicago, IL HQ: Chicago, IL (0 miles)	M	MC: 796782 / DOT: 2333678 Trucks: 21 DH-O: 0 miles DH-D: 0 miles	Assign Rep Frequency: Daily Last Contact: N/A	Most Recent Rate: N/A	> 90 No Notes 12 Lanes A No Projects
JKJ TRANSPORT INC Lane: Los Angeles, CA -> Chicago, IL HQ: ORLAND PARK, IL (2 miles)	Ŵ	MC: 691808 / DOT: 1737128 Trucks: 7 DH-O: 0 milles DH-D: 0 milles	Assign Rep Frequency: 1 / weekly Last Contact: N/A	Most Recent Rate: N/A	No Notes 9 Lanes No Projects
ASHAMU EMPIRE LLC Lane: Los Angeles, CA -> Chicago, IL HQ: CHICAGO, IL (3 miles)	M	MC: 1028684 / DOT: 3262518 Trucks: 2 DH-O: 0 milles DH-D: 0 milles	Assign Rep Frequency: 1 / weekly Last Contact: N/A	• Most Recent Rate: N/A	No Notes 8 Lanes A No Projects
MIDWEST COAST LOGISTICS I Lane: Los Angeles. CA -> Chicago, IL HQ: CHICAGO, IL (9 miles)		MC: 420047 / DOT: 1001889 Trucks: 13 DH-0: 0 miles DH-D: 0 miles	Assign Rep Frequency: 2 / weekly Last Contact: N/A	▼ Most Recent Rate: N/A	No Notes 15 Lanés 🛔 No Projects
MEFIST INC X Lane: Los Angeles, CA -> Chicago, IL HQ: CHICAGO, IL (10 miles)	M	MC: 859618 / DOT: 2483509 Trucks: 15 DH-O: 0 milles DH-D: 0 milles	Assign Rep Frequency: Delly Last Contact: N/A	▼ Most Recent Rate: \$7,258	100 No Notes 16 Lanes A 1 Project 🖨



Pricing

How is our pricing factored?

We capture transaction data from multiple sources in real time. That transaction data is pushed through our pricing engine where we give you a real time rate - this is broker to carrier and adjusts with fuel as the national average changes.



Along with our pricing you will notice some Recent Transaction data visible to you on most lanes - this is a way for you to peak into the market and see what other brokers are paying on similar lanes in the same market

Projects Capacity Network	ork Customer				Dr					¢ :	Search for carriers and projects 🕺 Beth
Drigin * Destin Columbus, OH, 43215 ,→ Chic	ation * ago, IL, 60604	Recent Transa	actions 🤸							× Rates	Recent Transactions
Columbus, OH, 43215 ↔ Chic:	ago, 12, 00004	Pickup Date	Origin	Destination	Trailer Type	Total Price	LoH	Price/Mile	Deadhead Diff	992	Pickup Date Price 09/12/2022 \$1,050 09/12/2022 \$1,050
olumbus → Chicago (V) Milwaukee → F	lorence (V)	08/31/2022	GROVEPORT,OH	AURORA,IL	Van	\$875.00	361	\$2.42	40	3 - \$1,076) \$3.16 (\$2.89 - \$3.43	09/07/2022 \$1,000
Best Match: Frequency	Carrier HQ	09/01/2022	NEW ALBANY,OH	WAUKEGAN, IL	Van	\$1,100.00	366	\$3.01	48	Spot On ON	08/31/2022 \$900
in Deadhead +	Destination Deadhead	09/01/2022	GRANVILLE,OH	MINOOKA,IL	Van	\$900.00	407	\$2.21	70		
g Carriers to Projects; Shift + Click to select multiple carriers		08/31/2022	WEST CARROLLTC	N, OSWEGO,IL	Van	\$950.00	341	\$2.79	109	Tasks	Projects
MERX GLOBAL LOGISTICS & Onboard Carrier	MC: 566381 / D Trucks:	08/31/2022	WADSWORTH,	NILES,IL	Van	\$670.10	373	\$1.80	113		NEW PROJEC
Lane: Columbus, OH -> Chicago, IL(V) 🔎 HQ: ELK GROVE VILLAGE. IL	DH-O: 0 DH-D: 0	09/08/2022	Trenton,OH	North Aurora, IL	Van	\$900.00	322	\$2.80	121	s. IN (F) Ø	Customer: us ste
	0110.0	09/09/2022	CINCINNATI,OH	WAUKEGAN, IL	Van	\$900.00	346	\$2.60	132	5, m (r) 🛥	Carriers:
BLACK DOG EXPRESS INC & Onboard Carrier	MC: 865684 / D Trucks	09/12/2022	Blue Ash,OH	Franklin, WI	Van	\$1,200.00	385	\$3.12	156	ith, AR (V) C	Customer: us ste
Lane: Columbus, OH -> Chicago, IL(V) 🔎 HQ: CHICAGO, IL	DH-O: 0 DH-D: 0	09/07/2022	NEWCOMERSTOW	N, LOVES PARK,IL	Van	\$1,000.00	481	\$2.08	156		Carriers:
	_	09/13/2022	RITTMAN,OH	RENSSELAER, IN	Van	\$1,050.00	325	\$3.23	164	Z (V) @	Customer: N
MATRIX LOGISTICS INC Onboard Carrier	MC: 108527 / D Trucks	08/31/2022	WEST CHESTER,	JANESVILLE,WI	Van	\$900.00	404	\$2.23	176		Carriers:
.ane: Columbus, OH -> Chicago, IL(V) 🔎 HQ: SCHAUMBURG, IL	DH-O: 0 DH-D: 0	09/04/2022	West Chester,OH	Peru,IL	Van	\$1,000.00	350	\$2.86	177	ι, LA (F) 🕼	Customer: N
		09/12/2022	Hamilton,OH	Byron,IL	Van	\$1,050.00	387	\$2.71	178		Carriers: (2
NICE GUYS LLC Onboard Carrier	MC: 1003510 / D Trucks:	09/12/2022	Hamilton,OH	Byron,IL	Van	\$1,050.00	387	\$2.71	178	> Houston, TX (V) 🖗	Customer: walm
Lane: Columbus, OH -> Chicago, IL(V) 🔎 HQ: BURR RIDGE, IL	DH-O: 0 DH-D: 0	09/12/2022	Hamilton,OH	Byron,IL	Van	\$1,050.00	387	\$2.71	178		Carriers:



Notes and Tasks

A lot of C4 customers use the platform as a carrier rep CRM. Want to express to your team how a conversation went with a carrier? Want to keep tabs on when to follow up with a carrier about an upcoming shipment? These are scenarios where Notes and Tasks really come in handy.

4 🔒 🛉	Projects Capacity	Network Custome	ers Scorecards	Loads	Demo Account		Q Search for carrie	rs and projects	P Bethany
in *	Destination	n* Traile	er types *	Pickup date		Curre	ent Rates	Recent T	ransactions 🕕
umbus, OH,	43215 _→ Chicago	o, IL, 60604 Van	*	Today		Fuel/Gal: \$5.03	Trip Miles: 314	Pickup Date	Price
					Options	All In:	\$991	09/12/2022	\$1,050
							\$907 - \$1,075)	09/12/2022	\$1,050
mbus -> Chica	ago (V) Milwaukee → Flor	rence (V) Los Angeles -	→ Beaverton (V) Los A	Angeles \rightarrow Philadelphia (V)	Buhl → New Ulm (R)	Per Mile:	\$3.16	09/12/2022	\$1,050
						Per Mile:	\$3.10 (\$2.89 - \$3.42)	09/07/2022	\$1,000
FRX GLOB/	AL LOGISTI X Carrier	MC: 566381 / DOT: 133	30321 Jennie M	•			0.0.0	09/01/2022	\$900
	Carrier	Trucks: 244	Teams: No	Hazmat: No	10 Notes	is the rate accurate?	O Spot On O No	Vi	ew Details
ne: Columbus	, OH -> Chicago, IL(V) 🖻	DH-O: 0 miles	Frequency: 10 / weekly	Most Recent Rate: N/A	-				
	E VILLAGE, IL	DH-D: 0 miles	Last Contact: 08/15/2019		3 Projects	Notes(10) Tasks	F	rojects (494)
							<u> </u>		
					Full Profile	MERX GLO	BAL LOGISTICS INC		09/15/22
Recent Activi	tv								
							rsation with Milan, doesn't h		· · · · · · · · · · · · · · · · · · ·
10/20/2020	Lane: Columbus, OH -> Chicago, IL (V)	User: Russell Contact:	⊨ ★ ★★	*** 🚯		usually do, a	dded to carrier network and	l added to project l	ane.
	Lane: Columbus. OH ->	User: Russell Contact:	: Donna 🛛 🛨 🛨 🛨			Did they have			Yes No
01/02/2020	Chicago, IL (V)					Did they hav	e capacity?		Tes IND
01/02/2020	Chicago, IL (V)								
01/02/2020	Lane: Chicago, IL -> Columbus,	User: Russell Contact:	: Donna 🛛 🛨 🛨 🛨	**		Linux upon the	and an		
		User: Russell Contact:	: Donna 🛛 🛨 🛨	**		How was the	e conversation?	,	****
	Lane: Chicago, IL -> Columbus,	User: Russell Contact:	: Donna 🛛 🛨 🛨	**		How was the	e conversation?	*	****
11/05/2019	Lane: Chicago, IL -> Columbus, OH (V)	User: Russell Contact:	: Donns 🔸 🛧 🛧	**		How was the	e conversation?	*	Cancel Save
	Lane: Chicago, IL -> Columbus, OH (V)	User: Russell Contact.	: Donna 🛛 🛧 🛧 🖈	**		How was the	e conversation?	*	
11/05/2019	Lene: Chicago, IL -> Columbus, OH (V)	User: Russell Contact:	: Donna 🔸 🛧 🛧		<u>+</u> +	How was the			Cancel Save
11/05/2019	Lene: Chicago, IL -> Columbus, OH (V)				1.			IAL LOGISTICS IN	Cancel Save

24 🕈 P	Projects Ca	pacity Net	work Custor	ners Scor	recards Loads	;	Demo Accou	ınt	Q Search for carriers and projects Pethany :
ERX GLOBA		S INC 💥 <u>onbo</u>	ard Carrier				Je	ennie M 👻	Back to Res
ELK GROVE VIL cks: 244 zmat: No			MC #: 566381 Trailers: Has Teams: No			DOT #: 1 Drivers: 2 Active: Ye	246	ADD CONTACT	Notes(1) Tasks Projects(66) MERX GLOBAL LOGISTICS INC 09/15/22
First Name	Last Nan	ie E	mail		Phone Number	N	obile Number		Start typing to add a note
Milan		d	spatch@merxglobal.c	om	(847) 228-1288			/ 0	<u>Cancel</u> Save
nes								RECRUIT LANES	D9/15/22 MERX GLOBAL LOGISTICS INC Edit
Origin Origin	Destination	Equipment	Frequency	Last Match	Last Booked	\$ Last Rate	Most Recent Activity	Notes	Great conversation with Milan, doesn't have cap today but said the
MORRIS, IL	OWATONNA, MN	VAN	1 / weekly			N/A		1	
SHANNON, MS	BENSON, NC	VAN	1 / weekly			N/A		1	09/08/22 MERX GLOBAL LOGISTICS INC Last Edited by: CJ at 1:28 PM
YORK, PA	LEMONT, IL	VAN	1 / weekly			N/A		1	TWIC Card driver available MWF
WOODRIDGE, IL	HENDERSON, NV	VAN	1 / weekly			N/A		1	
LA CROSSE, WI	JOLIET, IL	VAN	1 / weekly			N/A		1	03/21/22 MERX GLOBAL LOGISTICS INC Last Edited by: Eva at 11:11 AM
ROMEOVILLE, IL	NORCROSS, GA	VAN	1 / weekly			N/A		1	add rate



Notes and Tasks Continued



4 A Projects Capacity	Network Customers	Scorecards Loads	Demo Account	Q Search for carriers and project	ts 🛕 Bethany
	Tasks				Account
				Actions V	Profile
Open	Status Title	Project	Carrier	Due Date Assignee Name	Tasks
Due today	Progress Book Load for Coors	Lite	JOHNNY M ROCKHOLD SR	04/07/2020Russell Jones	Excluded Carriers
Due this week	To Do Call thursday PM		ALLIANCE TRANSPORT INC	04/09/2020Chrisbroker A	Bulk Tools >
Overdue	To Do follow up		GARY BEARD TRUCKING INC	04/10/2020Chrisbroker A	Data >
Done	To Do get a tv		-	04/16/2020Russell Jones	Email Templates
	Progress call BFC with load		BFC TRANSPORTATION INC	D4/18/2020Chrisbroker A	Integrations
	To Do call later 4 pm		AS CARRIERS INC	04/24/2020Chrisbroker A	Help Center
	Progress call Reve at 4 PM		REVE TRUCKING, INC.	04/29/2020Chrisbroker A	Logout
	To Do call golden at 4 PM		Golden Hawk Transport, Inc	05/01/2020Chrisbroker A	
	To Do call at 4		ANATOLIY ANTONENKO	05/08/2020Chris A	
	To Do call monday 4 PM		FA EXPRESS INC	05/16/2020Chrisbroker A	
	To Do CALL AT 4 PM		DAVIS TRANSFER COMPANY INC	06/03/2020Chris A	



Projects

What is a project?

A tool to help source your problem lanes, high volume lanes, some upcoming business, dedicated freight, or simply an area for you to distinguish your go to carriers on a laneby-lane basis.

Begin by building a Project:

Projects (Capacity Network Customer	s Scorecards Loads	Q. Search for carriers and projects Bethany
ame Origin	Destination Trailer types 👻	Customer Name Assigned To	Due Date 5 Q UPLOAD PROJECTS NEW PROJECT
Probability 个	Customer Stage	Due Date Margin	Actions 🗸
			Shift + Click to multi-select Notes Tasks
ustomer Name	 Bloomfield, IN -> Columbus, OH 	V) 🖾 Volume: 13/Month	Medium Select a project to see Notes And Tasks
nassigned	V Due Date: 9/14/2021	🖻 Stage: New 👻 Carriers:	2
ast Bid:	Best Rate:	\$950 Projected Margin: Weight:	N/A
ustomer Name	 Chicago, IL -> Columbus, OH (V) 	Volume: 20/Month	Medium
nassigned	 Due Date: 9/10/2021 	🖻 Stage: New 👻 Carriers:	(4)
st Bid:	Best Rate:	Projected Margin: Weight:	N/A
istomer Name	 Chicago, IL -> Atlanta, GA (V) ₽ 	Volume: 17/Month	Medium
nassigned	 Due Date: 8/26/2021 	🗉 Stage: New 🚽 Carriers:	(5)
ast Bid:	Best Rate:	52,400 Projected Margin: Weight:	N/A
ustomer Name	 Allentown, PA -> Alachua, FL (V) 	Volume: 13/Month	Medium
^{Origin *} Salt Lake City, UT, USA			Required Fields: Origin, Destination, Tr Type, Load Count, and Duration
Project Name * Salt Lake City, UT -> Denver, CO (V) Customer Name	~	
Duration * Week	Load Count * + 5	Days Run 🔨 🖌	All info added to a project is editable and
☑ Monday ☑ Tuesday Due Date 1/18/2022	Wednesday Z Thursday Frid	lay 🗋 Saturday 📄 Sunday 🔤 S \$ Value	strictly used for internal purposes.
\$ Max Buy	\$ Customer Rate	Target Margin %	Only the user who created a project can
Commodity Mail	Total Weight (lbs) \$ 35,000		delete it.
Require Teams		Add Notes A	
Rolling bin, need straps		\$	Everyone who has access to your C4
Trailer Requirements plated trailer			account will have access to any projects
Shipper Notes Drivers need to be wearing closed	toed shoes		created.
Receiver Notes		<u>h</u>	
FCFS		<i>"</i> 7	The goal is to create a collaborative spa
			-
isign User 🗸 🗸			o keep your team informed who your go
ssign To Me		Cancel Create	o carriers are on a certain lane.

Assign To Me

Projects Continued

Once your project is built you can start sourcing through the recommended carrier list and procure carriers.

Helpful Tips:

- 1. Although it is not required, include the Total Weight and Commodity so when your carriers are notified about the load, they can see more load details.
- 2. If the shipper allows for multiple equipment types multi select them accordingly.
- **3.** Due Date = Start Date. If the business is currently running, select a current date. If the business doesn't start for a while adjust the Due Date to when the business will begin.
- 4. Admins can assign users to projects to delegate sourcing.
- 5. Use the filters to narrow down search results.
- 6. Sourcing a drop trailer at the front end? Use the HQ filters to find carriers based out of pick-up location.
- 7. Sourcing a drop trailer at the back end? Use the reverse HQ filter to find carriers based out of the delivery location.
- 8. Sourcing for a large volume lane? Use the Min Truck Count filter to find higher asset-based carriers.
- 9. Don't know where to start? Procure all carriers in your network who match on the lane and work backwards.

<u>CLICK HERE</u> For more info on projects



Procured Carriers

What is a procured carrier?

A procured carrier is someone you want to email any time you have the load coming up or distinguish on a lane by lane basis. They could be a dedicated carrier, they could be a carrier who expressed interest in the line of business but cannot commit to a certain rate or quantity, it could mean many things. "Procured" is truly a subjective term. Overall, the goal is to stage capacity on your project lane.







CLICK HERE For more info on procuring carriers





More Project Functionality

Packers	~	Unassigned	~	Due Date:	9/15/2022 💼	Stage:	New 💌
Load Volume:	Month 💌	Load Count:	20	Available Loads:		Max Capacity:	-
Max Buy:	\$ \$2,700	Customer Rate:	\$ _{\$3,000}	Projected Margin	. 0	Target Margin:	10 %
Commodity:	Baseball Bats	Weight:	38000 lbs	Last Bid:	0	Best Rate:	\$2,25
Packaging, Trail	er Requirements, Sh	ipper Notes, Receiver	Notes Ed	it Notes 🗸 🛛 Re	equire Teams 🗌	UPD	ATE
Best Match	n: 75	Frequency	Carrier HQ	✓ All	Carriers	- All Capacity	•
rigin Deadhead	•		ation Deadhead		Minimum Truck	0 Minin	0 num Frequency
Recomme	ended (142)	Procured 4			Export	SEARCH CAP	ACITY
hift + Click to multi	-select						Matching Carriers
GEOGRAPH	HIC TRANSPO	Onboard Carrier MC: 96	1403 / DOT: 286850	1 Assign Rep	•		
			Trucks: 3 H-O: 20 miles	Teams: N Frequency:		Hazmat: No Recent Rate: N/A	No Notes 9 Lanes 🗛
Lane: Gastoni	a. NC -> FL(V) 🖃	L	n-O: 20 miles	rrequency.	Ually Most		

<u>CLICK HERE</u> to see how the Export Feature helps you source at a higher scale to carriers in and out of your network

Hey John,

Thank you for being a valued partner in our network. We have this load coming up:

Trailer Type	Origin	Destination	Volume	Weight
Van	San Francisco,	Dallas, Texas	123/year	123
Van	San Francisco, California	Dallas, Texas	123/year	123

Please reply back with your availability or any questions about the load.

Best,

Jane XYZ Brokerage 123-456-7890 user@email.com

<u>CLICK HERE</u> to see how you can customize your Check Capacity email template



Booking Assistant and RFP Tool

Send load offers to carriers in your network in the C4 app using the **Get Options** button by adding Booking Assistant to your subscription

4 A Projects Capacity	Network Custon	ners Scorecards Lo	bads	Demo Account		Q Search for carrier	rs and projects	Bethany
Drigin * Destination	n* Tra	iller types * P	lickup date		Curren	t Rates	Recent Tr	ansactions 🛈
Columbus, OH, 43215 _→ Chicago	o, IL, 60604 Va	in 👻 T	oday		Fuel/Gal: \$5.03	Trip Miles: 314	Pickup Date	Price
				Options ~	All In: \$	989	09/16/2022	\$900
						5 - \$1,073)	09/13/2022	\$800
olumbus → Chicago (V) Milwaukee → Flor	rence (V) Los Angele	s → Beaverton (V) Los Ang	eles → Philadelphia (V)	Buhl → New Ulm (R)	Per Mile:	\$3.15	09/12/2022	\$1,050
					Fei Mile.	(\$2.88 - \$3.42)	09/12/2022	\$1,050
est Match: Frequency Carrier HQ	→ All Carr	iers 👻 All C	apacity -	Get Options	Is the rate	Spot On Na	09/07/2022	\$1,000
					accurate?	Spot On No	Vie	v Details
gin Deadhead	tination	Hinimum Tr	O Minimur	n Frequency	Notes	Tasks	Pr	ojects (494)
g Carriers to Projects; Shift + Click to select multiple can	riers			Matching Carriers 177				
MERX GLOBAL LOGISTI X Contract	MC: 566381 / DOT: 1	330321 Jennie M	*		Type to filter			NEW PROJEC
us. <u>Carrer</u>	Trucks: 244	Teams: No	Hazmat: No	11 Notes 🗔				
Lane: Columbus, OH -> Chicago, IL(V) 🔎	DH-O: 0 miles	Frequency: 10 / weekly	Most Recent Rate: N/A	47 Lanes 🛱		-		
HQ: ELK GROVE VILLAGE, IL	DH-D: 0 miles	Last Contact: 09/15/2022		3 Projects 🛢	Chicago, IL -> India	napolis, IN (F) 🗳		Customer: us ste
					volume: 35/Month			Carriers 7
BLACK DOG EXPRE X Onboard	MC: 865684 / DOT: 13255	42 Assign Rep 🔹		100		_		
	Trucks: 3	Teams: No	- Hazmat: No	2 Notes 🕞	Charlotte, NC -> Fo	rt Myers, FL (V) ≌		Customer: packe
Lane: Columbus, OH -> Chicago, IL(V) 🖻	DH-O: 0 miles	Frequency: Daily	Most Recent Rate: N/A	8 Lanes 🐴	volume: 20/Month			Carriers 4
HQ: CHICAGO, IL	DH-D: 0 miles	Last Contact: 10/18/2019		3 Projects 🛢	-			
					Pasadena, TX -> Fi	ort Smith, AR (V) 🗳		Customer: us ste
					volume: 0/Month			Carriers 7
MATRIX LOGISTICS INC Onboard Carrier M	C: 108527 / DOT: 315703	2 CJ Sargent 🚽	-	100	volume: u//viontn			Camers(7

<u>CLICK HERE</u> to learn more about Booking Assistant Addon

Quote multiple lanes at once using C4 RFP Tool

А	В	С	D	E	F	G	н	I.	J	К	L
:kup_date	delivery_date	trailer_typ	origin_city	origin_sta	destination_city	destination_state	all_in_hig	all_in	all_in_low	per_mile	distance
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Chicago	IL	3835	3584	3334	2.56	1398
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Carson	CA	1518	1392	1266	1.99	701
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Reno	NV	1493	1400	1307	2.7	518
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Phoenix	AZ	1496	1380	1264	2.14	645
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Indianapolis	IN	4278	4005	3732	2.63	1521
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Pittsburg	PA	5258	4982	4705	2.7	1844
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Flushing	NY	6277	6000	5724	2.74	2187
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Detroit	MI	4528	4251	3974	2.55	1665
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Atlanta	GA	5510	5177	4844	2.79	1857
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Dallas	ТХ	3502	3284	3066	2.71	1214
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Sparks	NV	1484	1392	1300	2.71	514
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	New Orleans	LA	4568	4291	4014	2.47	1734
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Fort Worth	ТΧ	3498	3284	3071	2.76	1191
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Seattle	WA	2951	2802	2653	3.38	829
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	Boise	ID	1231	1170	1109	3.45	339
9/16/2021	9/18/2021	VAN	Salt Lake City	UT	San Leandro	CA	1325	1192	1059	1.61	739

<u>CLICK HERE</u> to learn more about the RFP tool

